

## EMAIL ADVICE TO INVENTOR VIA LINKEDIN.

NAME REDACTED TO PROTECT IDENTITY OF AUTHOR, MINOR EDITS FOR TYPOS

On 08/09/14 08:39PM, Charles Bettis wrote:

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Hello sir I am in the process of getting a patent through a patent agency. I was wondering if there was any advice you could give me. After the board reviewed my idea I was told that my idea after patented could be very lucrative. Any advice I would greatly appreciate!

Sent from LinkedIn for iPhone

On 08/10/14 09:20, Eduardo Drake wrote:

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Charles thank you for reaching out. I have a wealth of wisdom and experience acquired over 20 years of patent practice. From your note I'm not clear where you are in the patent process, whether you have a pending application and [to] what board you're referring.

If your invention has great value, I do suggest you seek professional assistance with your application to ensure that you don't squander or compromise the potential of it thru ignorance and inexperience. If the idea is as valuable as you suggest, ... you may be able to share the risk of the patent investment with a patent lawyer or among friends and family. I routinely look at partnering with clients for partial ownership of the invention. This typically entails my providing my services at heavily discounted price.

Note that [it's] possible for inventors with good technical knowledge, modest writing skill, and proper guidance to do adequate job in representing themselves with provisional patent applications. However, with regular applications (non provisionals), there are many places to go wrong and not even know it. Indeed, you may be able to get thru the patent office and have a patent granted, but the patent may be riddled with enforcement problems that only a professional would detect. The patent office isn't concerned with giving you the broadest protection you deserve or making sure you don't leave [loopholes] for competitors to exploit. It's there to make sure what [you're] asking to patent meets the requirements to be patented. It won't tell you that you're asking for too little or for the wrong thing. So I recommend you find a top notch professional.

Additionally, I recommend that you plan on filing at least one continuation application if you achieve allowance of your application. This will serve as an insurance policy, allowing you the greatest flexibility in closing loopholes and handling unforeseen threats to any patent you might receive. All the savvy players use this strategy.

Lastly, file your patent application before disclosing to third parties, anyone outside your company or development team. An early filing date is also strategically valuable.

Feel free to call me at your convenience to discuss your actual situation. Thanks again Charles for reaching out.

Wishing you an amazing day!

Eduardo

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Sent from LinkedIn for iPhone